

## MBTI® Basic Team Days

£800 based on 10 people. Max group size 16.

An interactive, thought-provoking and enjoyable workshop for groups and teams on a budget. After completing the questionnaire on the day and scoring the results you will spend time understanding what these mean for you personally and begin the process of what this means for the group/team.

### Includes:

- Paper administration of the MBTI questionnaire
- Workshop preparation, facilitation & evaluation

### Optional extras:

- Add £4.00 per person for individual supporting resources/printed notes.
- For groups larger than 10, add £15 per additional participant up to a maximum group size of 16 people.
- Add 13.00 per copy of '16 Personality Types at Work in Organisations' a great reference booklet to support application of the theory into the workplace.

### Excludes:

- Appropriate venue
- Travel costs from London/Manchester
- VAT.

"Very, very interesting and engaging. Very relaxed and enjoyable day."

"I was surprised at how much I learned and how easy it was to understand."

Wandsworth Council

## MBTI® Premium Team Days

£1280 based on 10 people. Max group size 16.

Our most popular starting point for work-based groups and teams who want to use the MBTI to understand more about themselves, and to develop a greater awareness of others. Online administration and a workplace report mean more time and better resources to focus on personal and team development.

### Includes:

- Online administration of the MBTI questionnaire prior to event.
- [Individual 10 page MBTI Interpretive Report for Organisations –received in the workshop](#)
- Workshop preparation, facilitation & evaluation
- Individual printed learning resource.

### Options:

- For groups larger than 10, add £59 per additional participant up to a maximum group size of 16 people.
- Add 13.00 per copy of '16 Personality Types at Work in Organisations' a great reference booklet to support application of the theory into the workplace.

### Excludes:

- Appropriate venue
- Travel costs from London/Manchester
- VAT.

*"It was a great format to discuss and offer feedback between us about what makes us tick. All told, a great development event for teams and individuals."*

SABIC-UK

[www.developing-potential.co.uk](http://www.developing-potential.co.uk)

## MBTI® Executive Team Days

£2099 based on 10 people. Max group size 16.

Participants come into the workshop already understanding the theory behind the MBTI instrument and having received their personal results. This means we can spend much more time on what this means for the team, and the application of learning in your workplace.

### Includes:

- Online administration of the MBTI questionnaire prior to event
- [Individual 10 page MBTI Interpretive Report for Organisations](#)
- Individual feedback call prior to the event to understand personal results
- Individual printed learning resource
- Workshop preparation, facilitation & evaluation
- Individual copy of '16 Personality Types at Work in Organisations.'

### Options:

- For groups larger than 10, add £124 per additional participant up to a maximum group size of 16 people.

### Excludes:

- Appropriate venue
- Travel costs from London/Manchester
- VAT.

*"It was a really interesting and productive day, it has provoked lots of questions and given lots of directions for developing the team. I want to thank you for an excellent facilitation of the day, and delivering exactly what I hoped for when I was proposing that this was the kind of day that we needed."*

0345 257 8987

Airbus



## Frequently Asked Questions:

**Q: “Where do you deliver your programmes?”**

A: “As a truly mobile consultancy, we come to you or to a venue of your choice. We can deliver our programmes anywhere within the UK and also internationally.”

**Q: “What if we have a group larger than 16 people?”**

A: “6 people or 60 people? No problem. We generally recommend a maximum group size to facilitator ratio of 1:16. Larger groups mean more questions, more learning needs and more individuals who need and deserve a trainer’s time. So for groups larger than 16 people, and to ensure the balance of content, learning and the needs of the group are maintained, we can either add extra facilitators to support a larger group or we split the group into separate, smaller sub-groups.”

**Q: “What can we expect on the day?”**

A: “All of our programmes, MBTI or otherwise, are interactive, engaging and with your needs and learning outcomes in mind. We use minimal to no PowerPoint and plenty of activities, exercises and, most importantly, your own life experience to bring the content to life. Audience participation is required and you can expect around 30% to be coming from us, with the other 70% coming from you. People learn and remember much more when they are actively engaged in their learning experience. Our style is relaxed and informal and we pride ourselves in creating a safe space for people to learn, to challenge themselves and to challenge each other.” [Client Feedback](#)

**Q: “What if someone new joins the team after our programme?”**

A: “No problem. We offer a remote MBTI administration and feedback service for individuals to bring them up to speed with the theory of the MBTI and their personal results. For more information visit: <http://www.developing-potential.co.uk/mbti-test-online/>”

**Q: “How can we take the MBTI further?”**

A: “Rome wasn’t built in a day. Using and applying personality type within teams and organisations isn’t a one day process, but it is often a good starting point. There is much more that we can offer to support your team and organisation’s development, to include the following; MBTI & Change, MBTI & Leadership, MBTI & Coaching, MBTI & Team Working, [MBTI Step 2](#), MBTI & Emotional Intelligence. It all depends on your outcomes, time, commitment, and of course, budget. We will be glad to discuss your exact needs and requirements with you”.

**Q: “What is the MBTI Step 2?”**

A: “[The MBTI Step 2](#) explores personality type and a person’s Step 1 results at a much deeper level. Under each of the main preference sits five ‘facets’. Specifically, Step 2 looks at how we express our type through these ‘facets’. This is what makes similar types very different. This is one way that you can take the MBTI further and explore in much more detail the differences in type, communication styles, causes and needs related to resolving interpersonal conflict, needs in times of change and, therefore, the needs of your team and its development. Please call us if you are interested in an MBTI Step 2 programme”.

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Prices valid as of 25/02/2022

