



Why Invest?

- Influence with integrity and confidence
- Be a more effective leader
- Gain commitment and conviction from those you have contact with
- Communicate in a way that gets results and cooperation
- Increase your worth and gain the career or role you want
- Beat the competition through having influential staff.

Influencing Skills

Almost everyone influences and has ability to influence. Did you know the average person influences between 30% - 50% of the people they meet? Each individual has developed their own personal strategy through using behaviours they find comfortable or through experiment which had lead to some success.

In a rapidly changing society and in a time of economic challenges it is more essential than ever that you as an influencer can adapt your behaviour, can create the desired outcomes you want, whilst maintaining the relationship.



Our influencing skills programme will help you develop and practice the ten individual behavioural styles, explore where best to use them and teach you to be flexible in your influencing by developing strategies that have the desired effect.

We also use the Thomas-Kilmann Conflict Mode Instrument to help explore how individuals respond to conflict and how dealing with conflict is a vital part of influencing with integrity.

Testimonials:

"I am now clear how I will deal with my difficult staff member and the rest of my team in future." - Manager Retail branch

"Practicing unnatural styles is really hard but brilliant when you get feedback and see the results." - Finance Senior Manager

"Knowing you now have more options is a good feeling. I am keen to put it into action." - L&D specialist

Who is it for?

- Small Company Directors
- Leaders of business areas
- Managers of teams
- Customer facing employees
- Anyone who needs to influence people

Dates & Locations:

Our indoor programmes come to you or to a venue of your choice. As a mobile consultancy, we are able to deliver our programmes anywhere in the UK.

How much?

All of our programmes are bespoke and with you in mind. You can expect a one day programme on influencing skills to cost approximately £100.00 per person (plus vat), based on a group of 10. Contact us with any questions or for more information.

Developing
Potential (UK)



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