

MAP - Managerial Assessment of Proficiency



Unlock your management potential with MAP. The Management Assessment of Proficiency is a unique developmental tool designed to accurately assess the competencies of your existing and aspirant managers. **It is currently the only objective management assessment tool on the market** and Developing Potential UK are one of a limited number of assessors licensed to administer it. Used as a basis for structured management development, MAP provides managers with valuable feedback on 12 core competencies, 2 management styles and 8 personal values relating to how you communicate with others.

A two-day programme, the first day is an assessment by watching a week in the life of a typical manager and answering multiple-choice questions. Computer scored, your scores are calculated and **benchmarked against a database of over 60,000 manager's** responses. You receive a focussed report identifying strengths and areas to consider for development. Day two is used for the interpretation and feedback of profiles and for the creation of individual development plans.

Who is MAP for?

- Junior managers
- Team leaders
- Middle managers
- Senior executives
- Aspirant managers and management selection at any level.

Group Size: 3-12 delegates

Venue & Dates: You choose

What does the Managerial Assessment of Proficiency measure? Map measures 12 core competencies grouped into 4 main areas, 2 management styles, 4 personal styles and 4 communication styles.

Task Handling Skills - Administrative Competencies

- Time Management and Prioritising
- Planning & Scheduling Work
- Setting Goals and Standards

Task Handling Skills - Cognitive Competencies

- Identifying and Solving Problems
- Making Decisions and Weighing Risk
- Thinking Clearly and Analytically

People Handling Skills - Supervisory Competencies

- Appraising People and Performance
- Training Coaching and Delegating
- Disciplining and Counselling

People Handling Skills - Communication Competencies

- Getting Unbiased Information
- Giving Clear Information
- Listening and Organising

