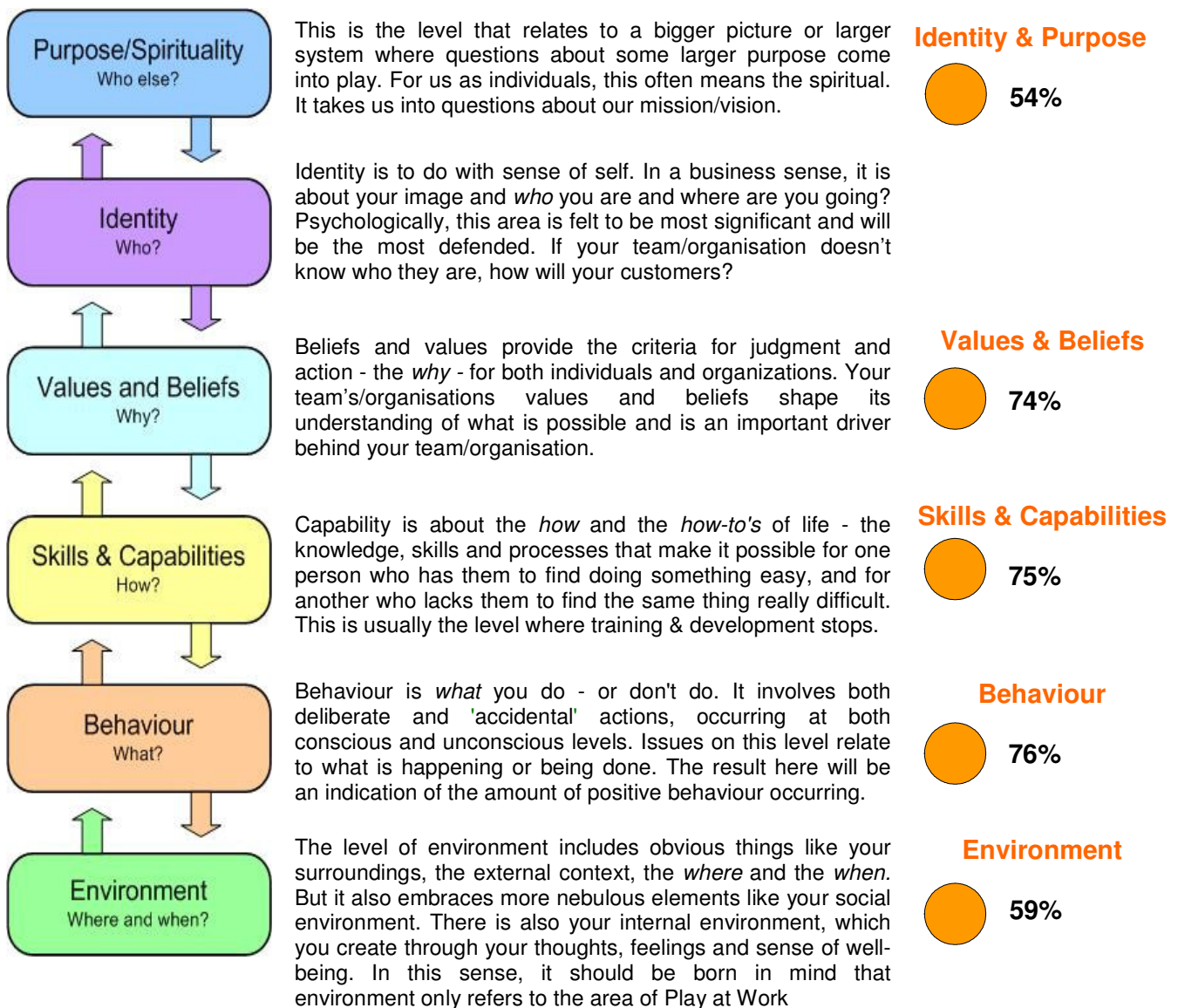


Logical Levels Analysis

The NLP logical levels are very useful for assisting with or understanding change from a team or an organisation point of view. The concept was postulated by Gregory Bateson, one of the forerunners of NLP, an anthropology professor at Santa Cruz, and developed by Robert Dilts.

The higher levels can influence and control the lower levels. Your beliefs, for example, control and direct your behaviour and are controlled and directed by your identity. The same is true of a team's and an organisation's culture.



Logical Levels Analysis

